

Corporate Profile



CHASE THE
DREAM...

Deliver right thing and ofcourse at right time



ABOUT US

KSQUARE INDIA TECHNOLOGIES is an IT Professional Resources and Consulting Group. We help organizations derive more value from their investments in Technology, to better equip them for the competitive business environment of tomorrow.

The Group consists of committed squad of professionally qualified personnel and consultants contributing top of the contour large-scale executive recruitment and selection services. Our services include Executive Search & Selection, Advertised Selection, Vendor Management and Outsourcing that are delivered through our integrated cluster.

Well-guarded universal recruitment organization having methodical professionals with far-reaching understanding of the diverse characteristics of global and neighbouring business and industry's explicit demands. Our entrepreneurial resourcefulness of locally owned and worldwide ambitious partnerships makes us in today's environment a leading executive recruitment and selection organization to cater to all needs of varied clients across the SAP sphere.

SAP-ERP

SAP MAKING YOUR BUSINESS A BEST – RUN BUSINESS:

Designed for global operations and supported with globalization services, with a clear and fair licensing model, SAP provides software solutions to optimize and innovate core business processes.

Enterprise Business suit, on-demand model, and preconfigured solutions designed for small and medium businesses and new Innovations & Capabilities – deliver the business management software you need, to address your business-building strategies.

KSQUARE CONSULTING SERVICES:

Our consulting enables customers utilize the services of KSQUARE as an "extended arm" of their management that provides them visibility in choosing right processes & practices, we help our clients in ERP product, ERP vendor, associated service vendor, technology and balanced commercial assistance/ guidance throughout their journey of implementation cycle. Our project consultation with the client strikes a balance with the core objective of the management, from conception stage to go live of the project.



ERP RFP AND PRODUCT/VENDOR SELECTION:

We help in assisting the Project Group in setting up a well-defined RFP document that captures & describes the current and projected needs of the organisation. Supporting the Project Group & working with them in short listing prospective vendors/service providers.

Evaluating the responses and engaging in vendor presentations and negotiations leading to selection Issuing a firm PO to the selected vendor (including PO for license, limited process consulting, implementation, infra consulting and evaluating post implementation AMC).

SAP-ERP SAP PRACTICE / IMPLEMENTATION ENTERPRISE SOLUTIONS:

KSQUARE provides comprehensive industry specific solutions/SAP-ERP implementation services with our proven ability and experience to integrate to SAP business applications for almost a decade now. We are witnessing our satisfied customers realizing greater business benefits, opportunities with our Project & process approach.

Business Process Definition Accurately identifying and streamline your business processes, making your business more efficient, easier to automate, and quicker to respond. Our expertise in the needed skills, tools, and best practices, ensuring successful management of scope, time, cost, quality, human resources, communications, and risk management. Documentation Interviewing subject matter experts (SMEs), documenting business processes and end-user procedures, and developing SAP transaction-to-job role mapping of your SAP functionality to assist training efforts and allowing you to retain knowledge of your business systems.

- Project Planning and Preparation
 - Business Process Blueprint
 - Project Landscaping
 - Configuring & Customizing the SAP R/3 System
 - Unit and Integration Testing
 - Post-Implementation Support
 - End-User Training & Documentation
 - Data Migration & System Integration
 - Data Conversions
 - Interfaces
 - Bolt-on Applications
 - Virtual 24-hour Offshore ABAP Development, Implementation and Support Capability
 - Upgrades - Reliable and Rapid upgrades to latest versions
-
- We provide the breadth and depth of services necessary for success, including:
 - Functional and technical configuration
 - Providing consultants with hands-on, multiple implementation experience to properly configure SAP modules to fit your business needs. We have the expertise in all SAP modules including: ABAP/4- Advanced Business Application Programming, FI – Financials, CO – Controlling, SD - Sales and Distribution, MM- Materials Management, PP- Production Planning, HR - Human Resources, PS – Project System, PM- Plant Maintenance, QM - Quality Management,



LES -Logistics Execution System, WM – Warehouse Management, WF – WorkFlow, BASIS - System Administration

SAP-ERP SAP ERP Remote Support Services

KSQUARE offers to the clients to manage their ERP solutions effectively even after they successfully signed off from the implementation project. Our comprehensive remote support solution enables to manage their business information management with their custom based add on requirements, regular trouble shooting in technical and operational levels.

The details of the Remote Support Services for SAP R/3 provided by KSQUARE and the benefits are as below:

The scope of service in the remote Support Services (80% (offshore)-20% (onshore) Model)

- + Application Support
- + Operational Support
- + Technical Support
- + User Support
- + Upgrades - Reliable and Rapid upgrades to latest versions

SAP UPGRADATION

The dynamic changes in Business Functionality and with Mergers and Acquisitions becoming order of the day it is evident that there is a need for Technology Upgrade, Platform Migration with Unicode compatibility Ksquare will assist Customers/Partners realizing the benefits of upgrades in a cost efficient way.

Ksquare can engage with the customer at any stage of the upgrade and can guide through in the following areas:

- Technical Upgrade – This involves end-to-end upgrade of the entire landscape which involves DB upgrade, Patch application and Version upgrade.
- Functional Upgrade – Assist in deploying, testing and training of new functionality.

End User Training and Documentation Service:

- + Change communication support to help employees learn and adjust to changes in work patterns.
- + Employee education designed to meet the needs of learners.
- + On-going supports to ensure employees are proficient with the new technology.
- + Imparting the required knowledge on Configuring & Customizing the SAP R/3 System
- + All the services are designed to help clients generate the highest return on their SAP investment.



Benefits:

- ✚ All support material is relevant and role-specific tailored content and support material is easily maintained and distributed.
- ✚ Encourages 'self-help' thereby reducing burden on helpdesk and need for expensive classroom-based training.
- ✚ Enhances staff confidence and motivation.
- ✚ Support the learning needs of new starters.
- ✚ Tools are engaging and highly interactive.
- ✚ Allows managers to assess progress, competency and 'toolkit' utilization.
- ✚ Mitigate adverse business impact of event-based change.
- ✚ Maximize and maintain employee performance and proficiency.
- ✚ Reduce risk of staff performance degradation.

SAP-ERP SAP HR SERVICES

Permanent Staffing:

KSQUARE is adept at understanding client requirements and forwarding the right candidates to match their needs both technically and culturally. We visit our client site to understand the structure, strategy, culture, and policies of the client and to learn about the specifics of the search. KSQUARE explores options that would improve customer coverage, satisfaction and business return. We identify our client's technical needs, tangible and intangible elements that will make a candidate best fit for the customer. Our aim is to develop a long term, consultative business partnership with our client.

To ensure the widest possible search for the best candidates, we have developed channels and methods to identify and recruit "Passive" candidates. Our diverse offerings are tailored to meet our client's specific needs.

What differentiates KSQUARE from the rest is our commitment to , customer service and strategic flexibility. We have tremendous experience in recruiting IT professionals leading to reduced hire cycle times, which in turn reduces costs to our clients.

Contract Staffing:

We enable you to manage your current staff and at the same time eliminate all the necessary, but time consuming recruitment process and associated liabilities of an employer.

Access skilled consultants to achieve business advantages through technology - while enjoying cost savings, flexible resource deployment, and immediate productivity.

Benefits:

- Contract Staffing provides immediate support to workload.
- Method to effectively screen potential long-term employees.
- Reduces the Human Resource and Account burdens associated with hiring employees in-house.



ACHIEVEMENTS OF THE GROUP

Our Success stories and Clientele

- ✚ **Currently working with PWC & E&Y for Implementation , Support & Staffing Model.**
- ✚ **Implementation Project for SAP S4/HANA for Manipal Sikkim University & Financial Support services.**
- ✚ **Implementation & Support for MK AGRO ,Mysore.**
- ✚ **Successfully providing SAP support for Texspin Bearings- Ahmedabad, Anupam Industries- Baroda, Loha Ispaat-Mumbai.**
- ✚ **Playing an advisory role to setup a large Off shore development center for Doosan – Heavy Engineering and Compact equipment manufacturer, a billion dollar company from Korea.**
- ✚ **Successfully managing and delivering AMS support for Electra Singapore Pte. Ltd who is a SAP Gold partner based out of Singapore.**
- ✚ **Successfully provided Off-shore Support on SAP technology services for Daikin, Hitachi, Staflex, Luxasia, and Good year Singapore in partnering with ELECTRA.**
- ✚ **We are one of the SSP vendors for Tata Consultancy Services.**
- ✚ **Roll-out & Production Support on SAP for Vestas India there are 18 employees of Apex Technology Services solutions working on SAP project team in different locations.**
- ✚ **Corporate trainings we had imparted to L&T, Syntel, Siemens, NIIT Technologies, etc**
- ✚ **Involved in Up-Gradation Projects SIRIMS(MUMBAI),UTI Services & EID Group.**
- ✚ **We provide consultants on direct Payrolls to Altrion, Aldea, HCL, IBM, Interlease, Capgemini, etc**
- ✚ **Our trained resources are working as SAP consultants in all the top most MNC's in the country.**



Clients



K SQUARE RESOURCE STRENGTH

S.NO	RESOURCES	EXPERIENCE	AVAILABLE
1	Principal Consultant	12 - 15 YRS	1
2	FICO Consultant	6 yrs	1
2.1	FICO Consultant	4 yrs	2
3	MM Consultant	4 - 5 yrs	1
3.1	MM Consultant	3 yrs	2
4	SD Consultant	6 yrs	1
4.1	SD Consultant	4 YRS	2
5	ABAP Consultant	5 -6 yrs	1
5.1	ABAP Consultant	4 YRS	4
6	Senior Basis Consultant	14 yrs	2
6.1	Basis Consultant	5 yrs	1
7	PP Consultant	2 yrs	1
8	HCM Consultant	5 yrs	1